

Ciuti

INTERNATIONAL





Specialty Oils Are Our Specialty

Could you introduce me to Ciuti International and provide an overview of its value-added competencies, products, certifications, and location?

Ciuti International stands as the premier specialty cooking oil importer and bottler, forging strong partnerships with farmers and producers globally to deliver exceptional, authentic, and competitively priced products directly from the source.

Nestled in the foothills just outside Los Angeles, our manufacturing plant is certificated:

- USDA Organic
- Non-GMO Project Verified
- Orthodox Union Kosher
- SQF Level 2 certified

The above specialty or conventional oils and vinegar are then distributed from our facility through four divisions:

- Retail
- Foodservice
- Bulk Ingredient
- Private Label

That's fantastic – I'm curious how Ciuti got started; what's your superhero origin story?! And where are you now?

Going back in time - our story begins with the family-owned company's roots in Sicily, Italy, where extra virgin olive oil is a cornerstone of the Mediterranean diet.

Ciuti was founded to share our heritage by bringing authentic Italian extra virgin olive oil to the United States. Inspired by the success of our olive oil and driven by loyal customers' demand for more of these genuine products, we have expanded from a single ingredient to the diverse offerings we have today.

In the company's second generation, through Ciuti's ongoing commitment to quality, authenticity, and exceptional customer value, we grew our range to provide a comprehensive assortment of specialty oils and pack sizes by building on years of experience and strong global partnerships.

Now, to the present day, Ciuti has expanded to its +100k square foot (+9300 sq mt) state of the art, rail- served facility strategically situated just outside the Seaports of Los Angeles and Long Beach, within the US's largest distribution hub at Rancho Cucamonga, California. This prime location enables Ciuti to efficiently serve the nation and export packed-in the USA products internationally. Whether under our brands or custom private label, Ciuti is dedicated to our customers' success.

Does Ciuti International offer any specialty products, varieties, or ingredients? Does the company use any innovative processes to acquire unique flavors?

'Specialty Oils Are Our Specialty' is our motto, and we mean it:

- **Avocado Oil** – High in mono-unsaturated fats (the good fats) with a neutral flavor profile and high smoke

point has made Avocado Oil the fastest growing oil in the industry. As one of the largest importers of Avocado Oil in the USA and one of the first in the industry to offer Avocado Oil as a staple ingredient. Our Avocado oil is expeller pressed, naturally refined and can be used for frying, as a base in a marinade or drizzling over a salad.

- **California Organic EVOO** – Produced from olives that are 100% grown in California, harvested and pressed the same day to ensure maximum quality and freshness; Ciuti California Organic Extra Virgin Olive Oil hails from the famed Napa Valley region and is bottled at Ciuti's southern California factory to ensure sustainability and traceability from farm to factory.
- **Award-winning infused oils** – Our Lemon infused Avocado Oil recently won an award with the Specialty Food Association. We offer a diverse line of infused oils, Garlic, Basil, Lemon, Chili Pepper, along with any of our base oils and we can do custom flavorings as well.

Following that, could you talk about the company's capabilities?

Ciuti International has listened to our customers' needs over the years and that is what has allowed us to build a diverse range of capabilities. We can provide all our products in any of our pack sizes, from small 250ml glass retail products to gallon and JIBS for Foodservice, all the way to totes and tankers for our customers' Bulk/Industrial needs. We can help our customers build their own private label line without committing to truckloads and provide a unique offering of products. Being a domestic supplier allows us to have stricter quality controls, shorter lead times, and flexibility with packaging and offerings.

Packaging options include:

- Glass Bottles/Jars
- PET Bottles/Jars
- HDPE Jugs
- Tin Cans
- Jug-In-Box
- Drums
- Totes
- Road Tankers

Six fully automated lines accommodate orders of all sizes, from single pallets to full truckloads 250 ML bottles, to 275 GL Totes, ensuring we can scale to meet any requirement. Our facility holds 4,000,000lbs, over 1800MT, of storage capacity to provide a reliable supply of readily available inventory.

What would you say differentiates Ciuti International from the competition?

Versatility – Ciuti offers truckload quantities at pallet minimums, allowing customers to fill their trucks with tremendous variety of specialty oils. Only Ciuti's singular niche combines fast, reliable, US-packed products with strict quality standards.





Variety – available in organic, non-gmo, kosher, or conventional grades/origins of:

- Avocado Oil
- Canola Oil
- Coconut Oils
 - o Organic Extra Virgin
 - o Organic Refined
- Corn Oil
- Grapeseed Oil
- Olive Oils
 - o Extra Virgin
 - o Pure
 - o Pomace
- Nut Oils
 - o Almond
 - o Hazelnut
 - o Pistachio
 - o Walnut
- Rice Bran Oil
- Sesame Oil, Toasted
- Soybean Oil
- Sunflower Oils
 - o Organic High Oleic
 - o High Oleic
 - o Mid Oleic

- o Regular Sunflower
- o Linoleic
- Blended Oils
 - o Custom Blends
- Flavor Infused Oils

Availability – An abundance of storage capacity and a variety of product offerings allows us to react to our customers' needs. We provide short lead times measured in days, not weeks or months; can combine a variety of pack sizes and oils helping eliminate warehousing needs for our customers, avoiding long lead times from overseas and ensuring dependability as a supplier. We ship less than truckload, truckload, tankers, and flexitanks, so we can help scale to meet any customer's needs.

You've talked about the retail, food service and bulk ingredient divisions - could you tell us more about the company's Private/White Label division?

We understand the trust instilled in Ciuti when our Private/White Label partners ask us to procure the premium sourced oils we pour into their products, meticulously pack them at our SQF-certified facility, and finally brand them with their company's mark.



- Our commitment to quality ensures these products are available across our entire range, consistently better than or matching the quality of National Brand Equivalents, and always with bulletproof, on-time reliability for in-full short domestic fulfillment lead times to beat deadlines.
- One-stop-shop freedom to choose from a diverse selection of oils, bottles, and sizes, allowing packaging customization from start to finish. Whether you prefer glass bottles, PET bottles, HDPE jugs, tin cans, or another format - we provide flexibility to meet specific needs.
- Our full-time in-house graphic designer is available to assist in creating a distinctive label or developing a complete branded specialty oils line. This personalized service ensures your products pop on the shelves and resonate with your target audience.
- From concept to shelf in a few weeks. That's the promise.

At Ciuti, we are dedicated to turning vision into reality, so we've streamlined the entire white-label process within weeks. Our goal is to provide exceptional service value and premium-quality products that enhance your brand's reputation and build market presence.

ABOUT CIUTI INTERNATIONAL

Ciuti International has grown into a premier supplier of specialty oils by developing our customer base through trust, quality and service. We've developed an array of offerings and pack sizes aiming to be a one-stop shop for all our customers' needs. Our ability to source in bulk direct from producers and farmers allows us to offer consistent quality, traceability from farm to table and competitively priced products. Servicing all three market segments, retail/foodservice/bulk ingredients, offering private label and branded items in a variety of pack sizes has set us apart from our competitors - contact Ciuti and let us help you with your specialty oil needs.

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